

# AISWCD

## STATEMENT OF FINANCIAL POSITION

As of November 30, 2020

|                                                 | TOTAL               |
|-------------------------------------------------|---------------------|
| <b>ASSETS</b>                                   |                     |
| Current Assets                                  |                     |
| Bank Accounts                                   |                     |
| 1 GENERAL FUND - BOS Cash 3106152               | 30,689.40           |
| 2 ENVIROTHON - BOS Cash 3105814                 | 8,098.28            |
| 3 GRANTS - BOS Cash 3114228                     | 78,219.75           |
| 4 BUILDING - WSB Cash 315125                    | 20,087.43           |
| 5 Foundation Acct - Bank of Springfield 5602734 | 25,323.81           |
| 6 FUNDS HELD BY FCS                             | 0.00                |
| 7 Certificate of Deposit - BoS 5002481          | 2,101.00            |
| 8 Certificate of Deposit - BoS 5002482          | 3,917.36            |
| Foundation CD - Edward Jones                    | 24,970.21           |
| <b>Total Bank Accounts</b>                      | <b>\$193,407.24</b> |
| Accounts Receivable                             |                     |
| 1400 ACCOUNTS RECEIVABLE                        | 0.00                |
| <b>Total Accounts Receivable</b>                | <b>\$0.00</b>       |
| Other Current Assets                            |                     |
| 1499 Undeposited Funds                          | 0.00                |
| <b>Total Other Current Assets</b>               | <b>\$0.00</b>       |
| <b>Total Current Assets</b>                     | <b>\$193,407.24</b> |
| Fixed Assets                                    |                     |
| 1401 FIXED ASSETS                               | 165,661.40          |
| <b>Total Fixed Assets</b>                       | <b>\$165,661.40</b> |
| <b>TOTAL ASSETS</b>                             | <b>\$359,068.64</b> |
| <b>LIABILITIES AND EQUITY</b>                   |                     |
| Liabilities                                     |                     |
| Current Liabilities                             |                     |
| Accounts Payable                                |                     |
| 2000 ACCOUNTS PAYABLE                           | 0.00                |
| <b>Total Accounts Payable</b>                   | <b>\$0.00</b>       |
| Other Current Liabilities                       | \$5,343.65          |
| <b>Total Current Liabilities</b>                | <b>\$5,343.65</b>   |
| Long-Term Liabilities                           | \$7,805.85          |
| <b>Total Liabilities</b>                        | <b>\$13,149.50</b>  |
| Equity                                          | \$345,919.14        |
| <b>TOTAL LIABILITIES AND EQUITY</b>             | <b>\$359,068.64</b> |

# AISWCD - General Fund

## BUDGET VS. ACTUALS: FY2020 BUDGET - FY20 P&L

January - December 2020

|                                           | TOTAL               |                     |                       |                 |
|-------------------------------------------|---------------------|---------------------|-----------------------|-----------------|
|                                           | ACTUAL              | BUDGET              | OVER BUDGET           | % OF BUDGET     |
| Revenue                                   |                     |                     |                       |                 |
| ANNUAL MEETING REVENUE                    |                     | 35,000.00           | -35,000.00            |                 |
| ANNUAL MEETING REG/Meals                  | -521.05             |                     | -521.05               |                 |
| <b>Total ANNUAL MEETING REVENUE</b>       | <b>-521.05</b>      | <b>35,000.00</b>    | <b>-35,521.05</b>     | <b>-1.49 %</b>  |
| Checking Account Interest                 | 27.04               | 3,800.00            | -3,772.96             | 0.71 %          |
| Building Interest                         | 16.88               |                     | 16.88                 |                 |
| Envirothon Interest                       | 43.43               |                     | 43.43                 |                 |
| General Fund Interest                     | 254.52              |                     | 254.52                |                 |
| Grants Interest                           | 352.40              |                     | 352.40                |                 |
| <b>Total Checking Account Interest</b>    | <b>694.27</b>       | <b>3,800.00</b>     | <b>-3,105.73</b>      | <b>18.27 %</b>  |
| Donations to Foundation                   | 18,650.00           |                     | 18,650.00             |                 |
| ENVIROTHON ACCOUNT INCOME                 |                     | 17,000.00           | -17,000.00            |                 |
| SPONSORSHIPS                              | 5,700.00            |                     | 5,700.00              |                 |
| VOLUNTEER/PRESENTER MEALS                 | 0.00                |                     | 0.00                  |                 |
| <b>Total ENVIROTHON ACCOUNT INCOME</b>    | <b>5,700.00</b>     | <b>17,000.00</b>    | <b>-11,300.00</b>     | <b>33.53 %</b>  |
| GRANT ADMINISTRATIVE REVENUE              |                     |                     |                       |                 |
| NRCS-Admin Assist/CRP Admin Fee           | 120,450.31          | 225,000.00          | -104,549.69           | 53.53 %         |
| <b>Total GRANT ADMINISTRATIVE REVENUE</b> | <b>120,450.31</b>   | <b>225,000.00</b>   | <b>-104,549.69</b>    | <b>53.53 %</b>  |
| MEMBERSHIP DUES (SWCD)                    |                     |                     |                       |                 |
| 4001 MEMBERSHIP DUES                      | 115,015.65          | 120,000.00          | -4,984.35             | 95.85 %         |
| <b>Total MEMBERSHIP DUES (SWCD)</b>       | <b>115,015.65</b>   | <b>120,000.00</b>   | <b>-4,984.35</b>      | <b>95.85 %</b>  |
| Miscellaneous REVENUE                     | 6,121.00            |                     | 6,121.00              |                 |
| Pass Through Income                       |                     |                     |                       |                 |
| Earth Stewardship Day Revenue             | 600.00              | 4,600.00            | -4,000.00             | 13.04 %         |
| Insurance Revenue                         | 4,398.02            | 100,000.00          | -95,601.98            | 4.40 %          |
| <b>Total Pass Through Income</b>          | <b>4,998.02</b>     | <b>104,600.00</b>   | <b>-99,601.98</b>     | <b>4.78 %</b>   |
| <b>Total Revenue</b>                      | <b>\$271,108.20</b> | <b>\$505,400.00</b> | <b>\$ -234,291.80</b> | <b>53.64 %</b>  |
| GROSS PROFIT                              | <b>\$271,108.20</b> | <b>\$505,400.00</b> | <b>\$ -234,291.80</b> | <b>53.64 %</b>  |
| Expenditures                              |                     |                     |                       |                 |
| 5300 CONTRACTUAL SERVICES                 |                     |                     |                       |                 |
| 5301 Lobbyist                             | 19,500.00           | 24,000.00           | -4,500.00             | 81.25 %         |
| <b>Total 5300 CONTRACTUAL SERVICES</b>    | <b>19,500.00</b>    | <b>24,000.00</b>    | <b>-4,500.00</b>      | <b>81.25 %</b>  |
| ANNUAL MEETING                            |                     | 30,000.00           | -30,000.00            |                 |
| Meals                                     | 3,000.00            |                     | 3,000.00              |                 |
| Supplies                                  | 2.00                |                     | 2.00                  |                 |
| <b>Total ANNUAL MEETING</b>               | <b>3,002.00</b>     | <b>30,000.00</b>    | <b>-26,998.00</b>     | <b>10.01 %</b>  |
| BUILDING ACCOUNT EXPENSES                 |                     |                     |                       |                 |
| Building Maintenance                      | 2,347.89            | 4,000.00            | -1,652.11             | 58.70 %         |
| Snow Removal/Lawn Care                    | 3,715.00            | 1,500.00            | 2,215.00              | 247.67 %        |
| <b>Total BUILDING ACCOUNT EXPENSES</b>    | <b>6,062.89</b>     | <b>5,500.00</b>     | <b>562.89</b>         | <b>110.23 %</b> |
| Building Fund Monthly Transfer            |                     | 4,000.00            | -4,000.00             |                 |

# AISWCD - General Fund

## BUDGET VS. ACTUALS: FY2020 BUDGET - FY20 P&L

January - December 2020

|                                         | TOTAL            |                  |                   |                 |
|-----------------------------------------|------------------|------------------|-------------------|-----------------|
|                                         | ACTUAL           | BUDGET           | OVER BUDGET       | % OF BUDGET     |
| EMPLOYEE INSURANCE                      |                  | 35,000.00        | -35,000.00        |                 |
| Dental Insurance                        | 1,640.33         |                  | 1,640.33          |                 |
| Health Insurance                        | 18,310.67        |                  | 18,310.67         |                 |
| <b>Total EMPLOYEE INSURANCE</b>         | <b>19,951.00</b> | <b>35,000.00</b> | <b>-15,049.00</b> | <b>57.00 %</b>  |
| ENVIROTHON ACCOUNT EXPENSE              |                  | 17,000.00        | -17,000.00        |                 |
| Envirothon Coordinator                  | 8,100.00         |                  | 8,100.00          |                 |
| Miscellaneous Expenses                  | 503.55           |                  | 503.55            |                 |
| National Expenses                       | 700.00           |                  | 700.00            |                 |
| State Expenses                          | 100.00           |                  | 100.00            |                 |
| <b>Total ENVIROTHON ACCOUNT EXPENSE</b> | <b>9,403.55</b>  | <b>17,000.00</b> | <b>-7,596.45</b>  | <b>55.32 %</b>  |
| LEGISLATIVE                             |                  |                  |                   |                 |
| IL Ag Legislative Day Fee               | 200.00           |                  | 200.00            |                 |
| Legislative Day                         | 371.00           |                  | 371.00            |                 |
| Lobbyist Reg (Exec Director)            | 971.38           |                  | 971.38            |                 |
| <b>Total LEGISLATIVE</b>                | <b>1,542.38</b>  |                  | <b>1,542.38</b>   |                 |
| MEMBERSHIP                              | 413.09           | 45.00            | 368.09            | 917.98 %        |
| IL Assoc of Exec Directors              |                  | 390.00           | -390.00           |                 |
| NACD                                    | 1,000.00         | 1,000.00         | 0.00              | 100.00 %        |
| NACD N. Central Region                  |                  | 300.00           | -300.00           |                 |
| <b>Total MEMBERSHIP</b>                 | <b>1,413.09</b>  | <b>1,735.00</b>  | <b>-321.91</b>    | <b>81.45 %</b>  |
| NACD EXPENSES                           |                  |                  |                   |                 |
| Annual Meeting                          | 3,204.97         | 3,000.00         | 204.97            | 106.83 %        |
| North Central Region Mtg                | 633.27           | 500.00           | 133.27            | 126.65 %        |
| <b>Total NACD EXPENSES</b>              | <b>3,838.24</b>  | <b>3,500.00</b>  | <b>338.24</b>     | <b>109.66 %</b> |
| OFFICE EXPENSES                         |                  | 500.00           | -500.00           |                 |
| Conference Calls                        |                  | 250.00           | -250.00           |                 |
| Copier Lease                            |                  | 1,500.00         | -1,500.00         |                 |
| Electric                                | 1,440.54         | 2,500.00         | -1,059.46         | 57.62 %         |
| Equipment                               | 1,042.82         | 1,500.00         | -457.18           | 69.52 %         |
| Garbage                                 | 827.21           | 450.00           | 377.21            | 183.82 %        |
| Insurance                               | 533.00           | 550.00           | -17.00            | 96.91 %         |
| Internet                                | 694.40           | 700.00           | -5.60             | 99.20 %         |
| Paper/Ink                               | 113.01           | 500.00           | -386.99           | 22.60 %         |
| Phone                                   | 3,283.61         | 4,500.00         | -1,216.39         | 72.97 %         |
| Postage                                 | 1,222.03         | 1,200.00         | 22.03             | 101.84 %        |
| Propane                                 | 1,670.00         | 1,500.00         | 170.00            | 111.33 %        |
| Security System                         | 468.00           | 520.00           | -52.00            | 90.00 %         |
| Supplies                                | 4,478.64         | 5,000.00         | -521.36           | 89.57 %         |
| <b>Total OFFICE EXPENSES</b>            | <b>15,773.26</b> | <b>21,170.00</b> | <b>-5,396.74</b>  | <b>74.51 %</b>  |
| OFFICER EXPENSES                        |                  |                  |                   |                 |
| AISWCD Board Members                    | 1,700.00         | 7,800.00         | -6,100.00         | 21.79 %         |
| President                               | 2,114.13         | 2,500.00         | -385.87           | 84.57 %         |

# AISWCD - General Fund

## BUDGET VS. ACTUALS: FY2020 BUDGET - FY20 P&L

January - December 2020

|                                       | TOTAL             |                   |                   |                |
|---------------------------------------|-------------------|-------------------|-------------------|----------------|
|                                       | ACTUAL            | BUDGET            | OVER BUDGET       | % OF BUDGET    |
| Travel Misc.                          |                   | 500.00            | -500.00           |                |
| Vice President                        |                   | 1,500.00          | -1,500.00         |                |
| <b>Total OFFICER EXPENSES</b>         | <b>3,814.13</b>   | <b>12,300.00</b>  | <b>-8,485.87</b>  | <b>31.01 %</b> |
| OTHER                                 |                   |                   |                   |                |
| Annual Report Filling Fee             | 364.00            | 1,000.00          | -636.00           | 36.40 %        |
| Bank Charges                          | 200.00            |                   | 200.00            |                |
| Certificate of Good Standing          |                   | 32.00             | -32.00            |                |
| Checking Account Service Fees         |                   | 300.00            | -300.00           |                |
| Miscellaneous Expense                 | 525.00            | 508.00            | 17.00             | 103.35 %       |
| <b>Total OTHER</b>                    | <b>1,089.00</b>   | <b>1,840.00</b>   | <b>-751.00</b>    | <b>59.18 %</b> |
| PASS THROUGH FUNDS                    |                   |                   |                   |                |
| Earth Stewardship Day                 | 1,150.00          | 4,600.00          | -3,450.00         | 25.00 %        |
| Insurance                             | 86,773.25         | 100,000.00        | -13,226.75        | 86.77 %        |
| Legislative Day Lunches               |                   | 1,550.00          | -1,550.00         |                |
| <b>Total PASS THROUGH FUNDS</b>       | <b>87,923.25</b>  | <b>106,150.00</b> | <b>-18,226.75</b> | <b>82.83 %</b> |
| PAYROLL                               |                   |                   |                   |                |
| End of Year Bonuses                   |                   | 3,500.00          | -3,500.00         |                |
| IDES Payments                         | 317.87            |                   | 317.87            |                |
| <b>Total PAYROLL</b>                  | <b>317.87</b>     | <b>3,500.00</b>   | <b>-3,182.13</b>  | <b>9.08 %</b>  |
| Payroll Expenses                      |                   |                   |                   |                |
| Taxes                                 | 13,573.67         | 16,500.00         | -2,926.33         | 82.26 %        |
| Wages                                 | 187,387.44        | 195,000.00        | -7,612.56         | 96.10 %        |
| <b>Total Payroll Expenses</b>         | <b>200,961.11</b> | <b>211,500.00</b> | <b>-10,538.89</b> | <b>95.02 %</b> |
| PROFESSIONAL SERVICES                 |                   |                   |                   |                |
| Legal Counsel                         |                   | 1,000.00          | -1,000.00         |                |
| Regular Audit                         | 2,000.00          | 8,500.00          | -6,500.00         | 23.53 %        |
| <b>Total PROFESSIONAL SERVICES</b>    | <b>2,000.00</b>   | <b>9,500.00</b>   | <b>-7,500.00</b>  | <b>21.05 %</b> |
| QUARTERLY BOARD MEETINGS              |                   | 6,000.00          | -6,000.00         |                |
| Meals                                 | 368.17            |                   | 368.17            |                |
| <b>Total QUARTERLY BOARD MEETINGS</b> | <b>368.17</b>     | <b>6,000.00</b>   | <b>-5,631.83</b>  | <b>6.14 %</b>  |
| TRAVEL                                |                   |                   |                   |                |
| Expenses (Meals/Lodging/Etc.)         | 1,740.07          | 2,000.00          | -259.93           | 87.00 %        |
| Fuel/Mileage                          | 1,209.53          | 3,000.00          | -1,790.47         | 40.32 %        |
| <b>Total TRAVEL</b>                   | <b>2,949.60</b>   | <b>5,000.00</b>   | <b>-2,050.40</b>  | <b>58.99 %</b> |
| VEHICLE                               |                   |                   |                   |                |
| Insurance                             | 284.25            | 1,100.00          | -815.75           | 25.84 %        |
| License Plate Registration            | 151.00            | 105.00            | 46.00             | 143.81 %       |
| Maintenance                           | 3.76              | 500.00            | -496.24           | 0.75 %         |
| <b>Total VEHICLE</b>                  | <b>439.01</b>     | <b>1,705.00</b>   | <b>-1,265.99</b>  | <b>25.75 %</b> |
| WORKSHOPS/TRAINING/CONFERENCES        | 200.00            |                   | 200.00            |                |
| National Envirothon Team              |                   | 2,500.00          | -2,500.00         |                |

# AISWCD - General Fund

## BUDGET VS. ACTUALS: FY2020 BUDGET - FY20 P&L

January - December 2020

|                                             | TOTAL               |                     |                       |                |
|---------------------------------------------|---------------------|---------------------|-----------------------|----------------|
|                                             | ACTUAL              | BUDGET              | OVER BUDGET           | % OF BUDGET    |
| Professional Development                    | 113.45              | 1,500.00            | -1,386.55             | 7.56 %         |
| <b>Total WORKSHOPS/TRAINING/CONFERENCES</b> | <b>313.45</b>       | <b>4,000.00</b>     | <b>-3,686.55</b>      | <b>7.84 %</b>  |
| <b>Total Expenditures</b>                   | <b>\$380,662.00</b> | <b>\$503,400.00</b> | <b>\$ -122,738.00</b> | <b>75.62 %</b> |
| NET OPERATING REVENUE                       | \$ -109,553.80      | \$2,000.00          | \$ -111,553.80        | -5,477.69 %    |
| Other Expenditures                          |                     |                     |                       |                |
| Other Miscellaneous Expense                 |                     | 2,000.00            | -2,000.00             |                |
| <b>Total Other Expenditures</b>             | <b>\$0.00</b>       | <b>\$2,000.00</b>   | <b>\$ -2,000.00</b>   | <b>0.00%</b>   |
| NET OTHER REVENUE                           | \$0.00              | \$ -2,000.00        | \$2,000.00            | 0.00 %         |
| NET REVENUE                                 | \$ -109,553.80      | \$0.00              | \$ -109,553.80        | 0.00%          |

# AISWCD - Grants

## BUDGET VS. ACTUALS: FY2020 BUDGET - FY20 P&L

January - December 2020

|                                     | TOTAL                 |                       |                       |                |
|-------------------------------------|-----------------------|-----------------------|-----------------------|----------------|
|                                     | ACTUAL                | BUDGET                | OVER BUDGET           | % OF BUDGET    |
| Revenue                             |                       |                       |                       |                |
| GRANT ACCOUNT INVOICES              |                       |                       |                       |                |
| NRCS Admin Assist/CRP Invoices      | 1,087,965.25          | 1,500,000.00          | -412,034.75           | 72.53 %        |
| <b>Total GRANT ACCOUNT INVOICES</b> | <b>1,087,965.25</b>   | <b>1,500,000.00</b>   | <b>-412,034.75</b>    | <b>72.53 %</b> |
| <b>Total Revenue</b>                | <b>\$1,087,965.25</b> | <b>\$1,500,000.00</b> | <b>\$ -412,034.75</b> | <b>72.53 %</b> |
| GROSS PROFIT                        | <b>\$1,087,965.25</b> | <b>\$1,500,000.00</b> | <b>\$ -412,034.75</b> | <b>72.53 %</b> |
| Expenditures                        |                       |                       |                       |                |
| GRANT EXPENSES                      |                       |                       |                       |                |
| NRCS Expenses                       |                       |                       |                       |                |
| NRCS CRP                            | 1,087,965.25          | 1,500,000.00          | -412,034.75           | 72.53 %        |
| <b>Total NRCS Expenses</b>          | <b>1,087,965.25</b>   | <b>1,500,000.00</b>   | <b>-412,034.75</b>    | <b>72.53 %</b> |
| <b>Total GRANT EXPENSES</b>         | <b>1,087,965.25</b>   | <b>1,500,000.00</b>   | <b>-412,034.75</b>    | <b>72.53 %</b> |
| <b>Total Expenditures</b>           | <b>\$1,087,965.25</b> | <b>\$1,500,000.00</b> | <b>\$ -412,034.75</b> | <b>72.53 %</b> |
| NET OPERATING REVENUE               | <b>\$0.00</b>         | <b>\$0.00</b>         | <b>\$0.00</b>         | <b>0.00%</b>   |
| NET REVENUE                         | <b>\$0.00</b>         | <b>\$0.00</b>         | <b>\$0.00</b>         | <b>0.00%</b>   |